



HUUSKES

Foodcare Specialist

Robust invoice processing for Huuskjes with **Medius** AP Automation



Case study



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The Company

The family-owned Huuskjes company, a full-service supplier, knowledge partner and producer of food and beverages for the healthcare and corporate catering sector, processes more than 55,000 invoices annually via its business locations in the Netherlands. However, the process was not exactly efficient.

Prior to embarking on their digital transformation journey, manual matching and invoice processing was the status quo. To achieve their growth ambitions, it was high time the invoice processing was handled more professionally, for which Medius proved to be the most suitable partner. Thanks to Medius AP Automation, nearly two-thirds of invoices are now processed automatically, resulting in significant time savings and improved data integrity.

Manual matching and growth ambitions

Huuskes had two major reasons to make a move to automated invoice processing. First, they lacked insight into the matches between invoice information and incoming goods. Huuskes processes complex invoices, with an average invoice consisting of around two hundred order lines. Employees were matching these lines with corresponding data manually at the top level, instead of the more desirable line level. Gerben Oosterhold, Business Control & Finance Manager at Huuskes, explains: "From an accounting perspective,

what you want is a three-way match of invoice data at the line level. This means that the lines on the invoice truly correspond to what has been purchased and what has been received. Only then will you have insight into what is going on, putting you in control at a departmental level. With our manual top-level matching process, our oversight wasn't as good. Whenever something went wrong, it took a lot of time and searching to find an explanation in all that invoice data. This made processing of purchase invoices inefficient and time-consuming."



As we are growing, we must purchase more. That also means more invoices. To cope with this, there is a strategic trade-off between increasing the FTEs or optimizing the process, so the same number of people can do more. I knew it could and should be smarter, which is why we chose the latter option.

Gerben Oosterhold, Business Control & Finance Manager, Huuskes

Opting for Medius

A comparison of financial software vendors followed, resulting in a match with Medius. Gerben: "At Medius, we saw real added value for the partnership we had in mind. Right from the start, they were on our wavelength and offering recommendations. It was also very important for us that the system feel intuitive for everyone at our company. Sometimes, providers can make things pretty complicated. That wasn't the case with Medius AP Automation. The system is very simple and easy to use. That's what we were looking for. We had a hard requirement that all layers of our organization should be able to work with it, not just the finance department."

A user-friendly solution is important to achieve that, and so is a good implementation process. Although this took place entirely online, that was no problem for Huuskes. Gerben states: "The implementation went very well, despite the fact that everything had to be done on screen. Medius provided the project team with initial training. With that as our base, we guided the rest of the company through the new software ourselves. Working with the technicians at Medius has been a pleasure. We kept each other on our toes where necessary, and that's good for everyone concerned."



From 40 to 65% touchless

Nine months after the go-live, results are encouraging. For example, the number of automatically processed invoices has increased from 40% at the start of the process to 65% of all invoices currently. In addition, invoices are now matched at the line level. It goes without saying that this has led to significant time savings, greater insight, and overall professionalization of invoice processing. But that's not all. Gerben: "For smooth

automatic matching, it's important for the (financial) master data to be fully up to date. Automating the process has also resulted in a greater focus on (financial) data integrity. While we used to email back and forth about an invoice, now everyone can simply start up Medius AP Automation and carry on where the last person stopped. This allows for much more knowledge capture and standardization."

Full speed ahead

Huuskes is fully committed. Ambitions for further process optimization are sky-high. According to Gerben: "We are eager to continue working with Medius and create a plan for further automation of our invoice processing. For example, we want to increase

the number of invoices that are processed automatically to at least 75%. In addition, the Recurring Invoices option in Medius AP Automation is on our wish list, and we would like to discuss automating expense invoices in addition to purchase invoices."



About Medius

Managing AP and finance should be about strategy, not stress. You shouldn't have to sift through endless emails, PDFs or paper to get invoices confirmed, coded and paid, so you can (heaven forbid) go home. You shouldn't have to scramble to pay suppliers and keep them happy or cross your fingers no surprises land in your inbox that jeopardize the numbers you've presented to the boss and the board. You shouldn't have to worry about a fake invoice subjecting you to fraud. And you certainly shouldn't have to fret about finding a solution that is actually a solution - one that doesn't add expensive consultants and costs instead of speed and simplicity.

Let's replace all that worry and wondering with calm and confidence. Medius links all of AP together - from invoice capture and processing all the way through payment. With one look at a demo, you'll see how Medius takes you beyond basic automation and minor improvements to let Artificial Intelligence (AI) do most of the work for you, so you can get done, go home and rest easy. You'll know exactly what's paid, what's pending, and that your forecasts are spot on. And you won't have to worry about implementation and ongoing administration costs, because you'll start seeing the value immediately and the innovation won't stop. To learn more, visit medius.com.



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