

Here's why Medius matters

TO THE MARKET

Medius offers a global full S2P suite platform with strong P2P capabilities, a strong presence in the Middle Market segment, and competitive value proposition for the Large Enterprise market segment too.

TO CUSTOMERS

Medius S2P customers benefit from a robust and unified platform that boosts their S2P process automation, controls, and insights. The platform keeps investing in its AI-ML and now Gen AI capabilities to enhance your processes and provide a superior user experience

TO BUYERS

Medius has 20+ years of experience in the AP and e-pro space. Medius offers a full S2P (P2P) solution. Its P2P capabilities are well-positioned within the Middle Market in our Solution Map Benchmark. Medius also works with consulting partners to deliver broader change management programs.

MODULE **P2P**

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The benchmark is based on the average performance of 17 vendors considered in this category.

Functionality scores

MARKET FIT **SME** **MID** **LARGE**
<\$100M \$100M-1B >\$1B

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Enabling Services and Platform Technologies

Category	SME	MID	LARGE
Analytics Extent of platform-level capability to serve as a foundation for analytics, natively or through integrations	=	=	=
Technology Underlying platform foundations (e.g., underlying architecture, standards, integration and UX)	=	+	=
Services Extent of a vendor's foundational implementation and integration services (i.e., partner network/MSP, onboarding and training and maintenance)	=	+	=

I2P

Category	SME	MID	LARGE
Invoicing Extent of platform-level invoice management capabilities	=	+	=
Financing Extent of platform-level e-invoicing financing program support	=	-	-
Payments Extent of platform-level (early) payment and financing capabilities	=	+	+

SXM

Category	SME	MID	LARGE
SIM Extent of platform-level capability to support supplier information management	=	=	=

eProcurement

Category	SME	MID	LARGE
Catalog Management Extent of platform-level electronic catalog management capabilities	=	=	=
Ordering Extent of platform-level order management e-procurement capabilities	=	+	=
Analytics Extent of platform-level e-procurement integration, analysis and reporting capabilities	=	+	=

Customer scores

Based on 7 customer references

- Quick deployment +

- Process expertise +

- Compliance expertise +

- Systems integration +

RELATED SPEND MATTERS® ARTICLES

- Medius: P2P Vendor Analysis (Part 1) — Company background, P2P solution overview, SWOT, competitors/market analysis

- Medius: P2P Vendor Analysis (Part 2) — Strengths and weaknesses, tech selection tips

- Medius: P2P Vendor Analysis (Part 3) — In-depth P2P solution details, analyst summary

POSITIVE CUSTOMER FEEDBACK

- Very responsive and agile in working
- Willingness to help and advise ad hoc requests
- innovation and ability to work closely with customers on their needs.
- Large enough to be an industry impacter, small enough to deliver a custom system
- Innovative company with great understanding of NHS processes, rules and regulations Very good integration knowledge Excellent after sales support Ability to develop S2P solution based on the changing NHS environment

STRENGTHS

- Consistent UX across the platform.
- A robust workflow approval engine.
- Robust integration platform and integration services.



SPEND MATTERS® SOLUTIONMAP INTELLIGENCE PROCESS OVERVIEW

